



GOVERNMENT OF SINDH  
SINDH MASS TRANSPORT AUTHORITY

Dated: 7<sup>th</sup> May 2021

**MINUTES OF 19<sup>th</sup> CONSULTANT SELECTION COMMITTEE MEETING FOR  
KARACHI MOBILITY PROJECT YELLOW BRT**

**EVALUATION OF FINANCIAL PROPOSALS AND draft COMBINED EVALUATION REPORT [the CER]  
FOR CONSULTING SERVICES TO PROVIDE DETAILED DESIGN, PROCUREMENT SUPPORT AND  
CONSTRUCTION SUPERVISION SERVICES (PK-SMTA-122605-CS-QCBS)**

Subsequent to the meeting of 29<sup>th</sup> April 2021, wherein the financial proposals were opened in-front of the consultants; a meeting was convened on 7<sup>th</sup> May 2021 to discuss the financial proposals received and their evaluation to be undertaken in strict compliance with the World Bank Procurement Regulations – November 2020 [**the Regulations**].

The CSC reviewed the draft Combined Evaluation Report [the **CER**] and discussed in details. Following is the summary, reproduced from the CER [Annexure A] for ready reference.

In compliance with the ITC 27.1 of the issued RFP, the weighted financial scores are as follows:

Consultant	Financial Score	Weighted Financial Score
M/s TYPESA (and its JV partner)	64.95	12.99
M/s Dad Al Handash (and its JV partner)	100	20

And the combined evaluated scores in compliance with the ITC 27.1 of the issued RFP (based on T=0.8 and F=0.2) is:

Consultant	Combined Evaluated Score	Rank
M/s TYPESA (and its JV partner)	76.49	2
M/s Dad Al Handash (and its JV partner)	90.94	1

**RECOMMENDATION:**

The CSC recommends to invite M/s Dar Al Handasah (and its JV partners) for contract negotiations, in pursuance to the Procurement Regulations, to reach the best possible prices and arrangement for fulfilling the tasks foreseen within the ToR for these services and awarding the contract.

**Decision:**

It was decided to finalize the *draft* CER with relevant annexures and send it to the World Bank for their review and issuance of No Objection. The Chair of the CSC also advised to start preparing for negotiations with the Most Advantageous Consultant in light of the issued RFP and the Regulations.

Deputy Director (Contracts)  
Sindh Mass Transit Authority  
Government of Sindh

Chief Transport  
Planning & Development Department,  
Government of Sindh

Director (Finance & Accounts)  
Sindh Mass Transit Authority  
Government of Sindh

Chief Consultant  
Transport & Mass Transit Department  
Government of Sindh

Director (ITS)  
Sindh Mass Transit Authority  
Government of Sindh

Director Finance  
PPP Unit, Finance Department,  
Government of Sindh

Director  
(Projects/Infrastructure)  
Sindh Mass Transit Authority  
Government of Sindh

Project Director,  
BRT Yellow Line  
Sindh Mass Transit Authority  
Government of Sindh

Managing Director  
Sindh Mass Transit Authority  
Government of Sindh



Muhammad Yousuf Munir <director.infra.smta@gmail.com>

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## PK-SMTA-122605-CS-QCBS - Minutes of Meeting (opening of financial proposal) on 29th April 2021

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Muhammad Yousuf Munir <director.infra.smta@gmail.com>

To: Said Dahdah <sdahdah@worldbank.org>

Cc: Project Director <pd.kmp.ylc@gmail.com>, Haider Raza <hraza@worldbank.org>, Hasan Afzal Zaidi <hzaidi@worldbank.org>, SMTA INFRA <kmp.infra.smta@gmail.com>

Fri, May 7, 2021 at 4:51 AM

Greetings World Bank team,  
Dear Mr Said,

As committed, please find attached Draft CER for your review and comments.

Regards

[Quoted text hidden]

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 CER\_7May2021.pdf  
10870K



Muhammad Yousuf Munir <director.infra.smta@gmail.com>

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## PK-SMTA-122605-CS-QCBS - Minutes of Meeting (opening of financial proposal) on 29th April 2021

Said Dahdah <sdahdah@worldbank.org>

To: Muhammad Yousuf Munir <director.infra.smta@gmail.com>

Cc: Project Director <pd.kmp.ylc@gmail.com>, Haider Raza <hrazaraza@worldbank.org>, Hasan Afzal Zaidi <hzaidi@worldbank.org>, SMTA INFRA <kmp.infra.smta@gmail.com>

Fri, May 7, 2021 at 11:12 AM

Dear Yousuf,

Thank you so much. We will review quickly and get back to you. I don't expect major comments.

STEP is up and running from our end, we will clear/close shortly the Complaint in the system so you can resume using it again.

Regards

[Quoted text hidden]



THE WORLD BANK  
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Sindh  
Mass Transit  
Authority

## KARACHI MOBILITY PROJECT

### *draft* COMBINED EVALUATION REPORT

*of*

### TECHNICAL & FINANCIAL PROPOSALS

*Submitted on 15<sup>th</sup> January 2021*

PREPARATION OF DETAILED DESIGN, PROVIDE PROCUREMENT SUPPORT

AND

CONSTRUCTION SUPERVISION

(May 2021)

### SINDH MASS TRANSIT AUTHORITY

### GOVERNMENT OF SINDH

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## Section I. Financial Evaluation Report-Award Recommendation-Text

The Request for Proposal (the **RFP**) was issued on 6<sup>th</sup> November 2020 to following four shortlisted consulting firms after obtaining a No Objection from the World Bank in compliance with the World Bank Procurement Regulations [the **Procurement Regulations**].

S.NO	NAME OF SHORTLISTED CONSULTANT FIRMS	LEAD FIRM (COUNTRY OF ORIGIN)
01	<i>M/s Dar-al-Handasah Consultants (Shair &amp; Partners) JV M/s National Engineering Services Pakistan</i>	Lebanon
02	<i>M/s Khatib &amp; Alami, Lebanon JV M/s Osmani &amp; Company (Pvt) Ltd. JV M/s Nama Consulting Engineers &amp; Planners JV M/s Halcrow Pakistan Pvt. Ltd.</i>	Lebanon
03	<i>M/s SCE Amenagement &amp; Environnement JV M/s Hill International N.V JV M/s Logit Consulting Inc. JV M/s HHO Consulting Engineers (Pty) Ltd JV M/s Exponent Engineers Pvt. Ltd</i>	France
04	<i>M/s TÉCNICA Y PROYECTOS S.A. JV M/s MM Pakistan Private Limited</i>	Spain

*The consultant name in italic font above are the lead firms in their respective JTs*

The date of submission of proposals was initially set to be 23<sup>rd</sup> December 2020 (no later than 02:00pm at SMTA office, Karachi). Meanwhile, all four consultants raised their requests to extend the proposal submission timelines primarily due to the second wave of Covid-19 worldwide. Accordingly, an Amendment No.1 was issued through which the Proposal submission timeline was extended to no later than **15<sup>th</sup> January 2021**, 2:30pm at SMTA office Karachi.

Three out four shortlisted consulting firms, mentioned below, submitted the proposals on 15<sup>th</sup> January 2021.

- **M/s Dar-al-Handasah Consultants (Shair & Partners) (Lebanon) in JV M/s National Engineering Services (Pakistan)**
- **M/s Khatib & Alami (Lebanon) JV M/s Osmani & Company Pvt. Ltd. (Pakistan) JV M/s Nama Consulting Engineers & Planners (Greece) JV M/s Halcrow Pvt. Ltd. (Pakistan)**
- **M/s TÉCNICA Y PROYECTOS S.A. (Spain) JV M/s MM Pakistan Private Limited (Pakistan)**

These proposals were opened in-front of the representatives of the consultants and the CSC. Minutes of proposal submission and opening of technical proposals are at [Annexure 04]. According to the Regulations, these minutes were also uploaded on the STEP on 21st February 2021. The technical proposals which were opened and the sealed financial proposals were kept in a safe custody as per the Procurement Regulations. The evaluation of the three technical proposals was carried out by the Consultant Selection Committee. The CSC held

several meetings to evaluate the proposals in light of the criteria published in the RFP. There was no outside assistance taken during evaluation of the proposals. Following is the summarized score table indicating *average scores* obtained against each criterion in both phases (i.e. Phase 1 and Phase 2):

Criteria	Max Score		M/s Dar al Handasah		M/s TYP SA		M/s Khatib al Alami	
	Phase 1	Phase 2	Phase 1	Phase 2	Phase 1	Phase 2	Phase 1	Phase 2
Specific experience of the firm related to the assignment.	10	10	9.33	9.33	7.78	6.89	5.33	Not Evaluated / Reported
Methodology	30	20	27.56	18.37	18.89	12.15	14.67	
Key Staff	60	70	50.53	62.21	52.37	60.69	40.30	
Total	100	100	87.42	89.91	79.03	79.73	60.30	

As per the evaluation carried out by the CSC in light of the issued RFP, i) M/s Dar-al-Handasah Consultants (Shair & Partners) JV M/s National Engineering Services Pakistan and ii) M/s TECNIC Y PROYECTOS S.A JV M/s MM Pakistan Private Limited, were found *technically qualified*.

The CSC declared M/s Khatib & Alami JV M/s Osmani & Company (Pvt) Ltd JV M/s NAMA Consulting Engineers & Planners JV M/s Halcrow Pakistan Pvt. Ltd, *technically disqualified*.

In continuation to the issuance of No Objection on the Technical Evaluation Report, in compliance to the ITC 21.1, from the World Bank (vide email dated 8th April 2021), results of the technical evaluation were notified to all the three consultants (technically qualified and disqualified) who submitted the proposals (vide email dated 14th April 2021 with attached letters), in compliance to the ITC 23.1 and 23.2. The schedule of opening of financial proposals (i.e. 26th April 2021) was also informed along-with notification of the results of technical evaluation, however a new schedule i.e. **29<sup>th</sup> April 2021** was later informed to the three consultant with the invitation to attend the meeting.

In the same regard, a meeting was convened to open the financial proposals on 29<sup>th</sup> April 2021 at 02:00 pm, under strict compliance of the Covid-19 SOP. The meeting was attended by the authorized representatives from the two technically qualified consultants. There was no representation from the M/s Khatib & Alami (Lebanon) or any of their JV partners. In compliance to the ITC 23.5, before opening the financial proposals, the names of the consultants and their respective technical score (overall and the breakdown against each criteria and sub-criteria) were clearly read aloud. The Financial proposals were checked for their proper sealing and were shown to the attendees of the meeting including the official representatives from the consultants.

Following are the key points being noted as a result of the evaluation of financial proposals.



- 1) Financial proposal from M/s TYPASA (and its JV partner) does not include provisional sums (USD 100,000/=) which was mentioned as fixed amount in Amendment No.2 issued on 21<sup>st</sup> December 2020.
- 2) There is a typo in stating the price of USD 5,301,081/= in Form FIN 1 as compared to the amount of USD 5,401,081/= in Form FIN 2; in the proposal of M/s Dar Al Handasah (and its JV partner). However, the amount of USD 5,401,081/= stands correct.
- 3) M/s TYPASA (and its JV partner) has proposed that compensation for delayed payment for local currency shall be 8% per annum and for foreign currency 5% per annum.
- 4) M/s TYPASA (and its JV partner) has proposed that the payment period stated in GCC 42.2.2 of Lump Sump Contract and 46C of Time Based Contract, mode of billing and payment be modified to 21 days, in order to reduce any impact of cash flow constraints on the consultant's activities.

The total evaluated prices after arithmetical checks, adjustments and conversion to USD, in compliance with the ITC 26.1, are:

**M/s TÉCNICA Y PROYECTOS S.A. (Spain) JV M/s MM Pakistan Private Limited (Pakistan)**

Phase 1 – USD 7,146,298.40/=

Phase 2 – USD 7,553,151.26/=

Total – USD 14,699,449.66/= (USD Fourteen million – Six Ninety Nine thousand – Four hundred Forty Nine and Sixty Six hundredths only)

**M/s Dar-al-Handasah Consultants (Shair & Partners) (Lebanon) in JV M/s National Engineering Services (Pakistan)**

Phase 1 – USD 3,070,687.20/=

Phase 2 – USD 6,476,628.55/=

Total – USD 9,547,315.75/= (USD Nine million – Five Forty Seven thousand – Three hundred Fifteen and Seventy Five hundredths only)

In compliance with the ITC 26.1, the official source of the selling (exchange) rate is **State Bank of Pakistan** and the date of the exchange rate is, seven (7) days before the submission of proposals i.e. 7<sup>th</sup> January 2021 as follows

Currency	PKR	USD
USD	160.0152	1
Euro	196.9067	1.2305
PKR	1	0.0062

In compliance with the ITC 27.1 of the issued RFP, the weighted financial scores are as follows:

Consultant	Financial Score	Weighted Financial Score
M/s TYP SA (and its JV partner)	64.95	12.99
M/s Dad Al Handash (and its JV partner)	100	20

And the combined evaluated scores in compliance with the ITC 27.1 of the issued RFP (based on  $T=0.8$  and  $F=0.2$ ) is:

Consultant	Combined Evaluated Score	Rank
M/s TYP SA (and its JV partner)	76.49	2
M/s Dad Al Handash (and its JV partner)	90.94	<b>1</b>

#### **RECOMMENDATION:**

The CSC recommends to invite M/s Dar Al Handasah (and its JV partners) for contract negotiations, in pursuance to the Procurement Regulations, to reach the best possible prices and arrangement for fulfilling the tasks foreseen within the ToR for these services and awarding the contract.

## **Section II. Financial Evaluation Report-Award Recommendation-Forms**

Form IIA. Financial Evaluation-Basic Data

Form IIB. Adjustments-Currency Conversion-Evaluated Prices

Form IIC. QCBS-Combined Technical/Financial Evaluation-Award Recommendation

Form IID. Fixed-Budget and Least-Cost Selection-Award Recommendation

## Form IIA. Financial Evaluation-Basic Data

4.1	Bank's no-objection to technical evaluation report (Quality-Based, Qualifications, Single-Source)	April 8, 2021
4.2	Public opening of financial proposals	April 29, 2021, 02:00 hours, local time Karachi
	(a) Names and proposal prices (mark Consultants that attended public opening)	1. JV TYPSA and MM Pakistan USD 14,699,449.66 (attended public opening)  2. JV Dar Al-Handasah and NESPAK USD 9,547,315.75 (attended public opening)
4.3	Evaluation committee: members' names and titles (if not the same as in the technical evaluation-Quality-Based, Qualifications, Single-Source)	Same as for technical evaluation
4.4	Methodology (formula) for evaluation of cost (QCBS only; cross as appropriate)	Weight inversely proportional to cost $Sf = 100 \times Fm/F$ , in which Sf is the financial score, Fm is the lowest price and F is the price of the proposal under consideration
4.5	Submission of final technical/financial evaluation report to the Bank (Quality-Based, Qualifications, Single-Source)	May 21, 2021

#### 4.6 QCBS

(a) Technical, financial and final scores (Quality-Based: technical scores only)

Consultant Name	Technical scores	Financial Scores	Final Scores
JV TYP SA and MM Pakistan	79.39	12.99	76.49
JV Dar Al-Handasah and NESPAK	88.67	20	90.94

(b) Award recommendation

JV Dar Al-Handasah and NESPAK

#### 4.7 Fixed Budget and Least-Cost

(a) Technical scores, proposal and evaluated prices

N/A

(b) Award recommendation

N/A

(c) Fixed-Budget: best technical proposal within the budget (evaluated price)

N/A

(d) Least-Cost: lowest evaluated price proposal above minimum qualifying score

N/A

# Form IIB. Adjustments-Currency Conversion-Evaluated Prices

Consultants' names	Proposals' prices <sup>a</sup>		Adjustments <sup>b</sup>	Evaluated prices <sup>c</sup>	Conversion to currency of evaluation <sup>d</sup>		Financial scores <sup>e</sup>
	Phase	Currency	Amounts (1)	(3) = (1) + (2)	Exchange rate(s) <sup>f</sup>	Converted Price (5) = (3) x (4)	
JV TTPSA and MM Pakistan	Phase 1 (Lump-Sump)	EURO	5,063,315	-	1 USD = 1.2305 EUR	6,230,409.11	14,699,449.66
			147,724,080		1 USD = 0.0062 PKR	915,889.30	
	Phase 2 (time based)	EURO	3,039,785	6	1 USD = 1.2305 EUR	3,740,462.83	
			614,949,772	-25	1 USD = 0.0062 PKR	3,812,688.43	
JV Dar Al-Handasah and NESPAK	Phase 1 (Lump-Sump)	USD	2,022,135	-	1	2,022,135.00	9,547,315.75
			261,650	-	1	261,650.00	
		USD in PKR	122,081,000	-	1 USD = 0.0062 PKR	756,902.20	
			30,000	-	1	30,000	
	Phase 2 (time based)	USD	3,378,946	(4,531.00)	1	3,374,415.00	
			588,654	0.25	1	588,654.25	
		PKR	395,373,691.06	(1,251,223.00)	1 USD = 0.0062 PKR	2,443,559.30	
			70,000.00	0	1	70,000	
Handasah and NESPAK	Phase 2 (time based)	USD	70,000.00	0	1	70,000	100.00
		PKR	395,373,691.06	(1,251,223.00)	1 USD = 0.0062 PKR	2,443,559.30	

- a. Comments, if any (e.g., exchange rates); three foreign currencies maximum, plus local currency.
- b. Arithmetical errors and omissions of items included in the technical proposals. Adjustments may be positive or negative.
- c. As per RFP.
- d. 100 points to the lowest evaluated proposal; other scores to be determined in accordance with provisions of RFP.
- e. Source as per RFP, i.e. The single currency for price conversions is: USD, The source of official selling rates is: State Bank of Pakistan, The date of exchange rates is: January 07, 2021 (i.e. 07 days prior to the deadline for submission of proposal which was 15<sup>th</sup> January 2021)

**Form IIC. OCBS-Combined Technical/Financial Evaluation-Award Recommendation**

Consultants' names	Technical Evaluation			Financial Evaluation		Combined Evaluation	
	Technical Scores	Weighted scores	St × T <sup>a</sup>	Technical rank	Financial scores	Weighted scores	Scores
JV TYPSA and MM Pakistan	79.38	63.50	2	2	64.95	12.99	76.49
JV Dar Al-Handasah and NESPAK	88.67	70.94	1	1	100	20	90.94
Award Recommendation		To highest combined technical/financial score. Consultant's name: <b>JV Dar Al-Handasah and NESPAK</b>					

a) T=0.8, as per RfP  
b) F=0.2, as per RfP

St – See form IIB of the Technical Evaluation Report  
Sf – See form IIB of this Report

### **Section III. Annexes**

Annex I. Information Data Monitoring

Annex II. Minutes of Public Opening of Financial Proposals



## Annex I. Information Data Monitoring

1. Loan/credit/grant	The Islamic Republic of Pakistan has received financing from the International Bank for Reconstruction and Development (IBRD) in the form of a loan toward the cost of Karachi Mobility Project (Yellow BRT).	
2. General Procurement Notice	<i>UN Development Business (UNDB) online.</i>	
(a) first issue date	February 14, 2019	
(b) latest update	N/A	
3. Request for expressions of interest:	<ul style="list-style-type: none"> <li>- United Nations Development on 14th February 2020</li> <li>-The Daily Dawn, Karachi, Pakistan dated 19th February 2020.</li> <li>- The Express Tribune, Karachi dated 19th February 2020.</li> <li>- The Daily Jang, Karachi, Pakistan dated 19th February 2020.</li> <li>- The Khaleej Times dated 21st February 2020.</li> </ul>	
(a) publication in Official Journal of European Union (OJEU)		
(a) publication in national local newspaper(s)		
(b) other		
4. Did the use of price as a factor of selection change the final ranking?	No	
5. Did the use of “local input” as a factor of selection change the technical ranking?	N/A	

**Annex II. Minutes of Public Opening of Financial Proposals**



## GOVERNMENT OF SINDH SINDH MASS TRANSPORT AUTHORITY

Dated: 29<sup>th</sup> APRIL 2021

MINUTES OF 18<sup>th</sup> CONSULTANT SELECTION COMMITTEE MEETING FOR  
KARACHI MOBILITY PROJECT YELLOW BRT –OPENING OF FINANCIAL  
PROPOSALS OF CONSULTING SERVICES TO PROVIDE DETAILED DESIGN,  
PROCUREMENT SUPPORT AND CONSTRUCTION SUPERVISION SERVICES (PK-SMTA-

122605-CS-QCBS)

In continuation to the issuance of No Objection on the Technical Evaluation Report, in compliance to the ITC 21.1, from the World Bank (vide email dated 8<sup>th</sup> April 2021) (**Annexure A**), results of the technical evaluation were notified to all the three consultants (technically qualified and disqualified) who submitted the proposals (vide email dated 14<sup>th</sup> April 2021 with attached letters) (**Annexure B**), in compliance to the ITC 23.1 and 23.2. The schedule of opening of financial proposals (i.e. 26<sup>th</sup> April 2021) was also informed along-with notification of the results of technical evaluation.

For the information of the CSC only:

On the same date i.e. 14<sup>th</sup> April 2021, a complaint / grievance was received from **M/s Khatib & Alami** (Lebanon) **JV** M/s Osmani & Company Pvt. Ltd. (Pakistan) **JV** M/s Nama Consulting Engineers & Planners (Greece) **JV** M/s Halcrow Pvt. Ltd. (Pakistan) [the **Complainant**] vide email dated 14<sup>th</sup> April 2021. The complaint was acknowledged vide email dated 16<sup>th</sup> April 2021 and prompt information was sent to the World Bank vide email dated 15<sup>th</sup> April 2021. The resolution of complaint was dealt with in strict compliance to the World Bank Procurement Regulations – November 2020 [the **Procurement Regulations**]. The response to the complaint was issued to the Complainant (vide email dated 27<sup>th</sup> April 2021 with letter) after obtaining No Objection from the World Bank, in compliance to the Procurement Regulations (Annexure III – Procurement Related Complaints).

It is pertinent to note that the meeting for opening of financial proposals was re-scheduled to 29<sup>th</sup> April 2021 (**Annexure C**), in order to ensure the resolution of the complaint matter.

In the same regard, a meeting was convened to open the financial proposals on 29<sup>th</sup> April 2021 at 02:00 pm, under strict compliance of the Covid-19 SOP. The meeting was attended by the authorized representatives from the two technically qualified consultants (**Annexure D**). There was no representation from the M/s Khatib & Alami (Lebanon) or any of their JV partners. In compliance to the ITC 23.5, before opening the financial proposals, the names of the consultants and their respective technical score (overall and the breakdown against each criteria and sub-criteria) were clearly read aloud, mentioned below for ready reference. The Financial proposals were checked for their proper sealing and were shown to the attendees of the meeting including the official representatives from the consultants.

Criteria	Max Score		M/s Dar al Handasah		M/s TYPSA		M/s Khatib al Alami	
	Phase 1	Phase 2	Phase 1	Phase 2	Phase 1	Phase 2	Phase 1	Phase 2
Specific experience of the firm related to the assignment.	10	10	9.33	9.33	7.78	6.89	5.33	Not Evaluated / Reported
Methodology	30	20	27.56	18.37	18.89	12.15	14.67	
Key Staff	60	70	50.53	62.21	52.37	60.69	40.30	
<b>Total</b>	<b>100</b>	<b>100</b>	<b>87.42</b>	<b>89.91</b>	<b>79.03</b>	<b>79.73</b>	<b>60.30</b>	

The financial proposal of **M/s TÉCNICA Y PROYECTOS S.A. (Spain) JV M/s MM Pakistan Private Limited (Pakistan)** was opened first and the total financial proposal was read aloud. The CSC put their initials on the entire financial proposal, for record purpose. It was also ensured that the total cost mentioned in the Fin Form 1 (Financial Proposal submission form) is exactly the same as mentioned in Fin Form 2 (Summary of Costs). The **total financial proposal** for the two phases (Phase 1 and Phase 2), exclusive of all indirect local taxes in accordance with ITC 25.1, is as following:

**Euro – 8,103,100/=** (EURO – Eight million One hundred Three Thousand One Hundred Only) and  
**PKR – 762,673,852/=** (PKR – Seven Hundred and Sixty Two Million Six Hundred and Seventy Three thousand Eight Hundred and Fifty Two only)

The financial proposal of **M/s Dar-al-Handasah Consultants (Shair & Partners) (Lebanon) in JV M/s National Engineering Services (Pakistan)** was then opened and the total financial proposal was read aloud. The CSC put their initials on the entire financial proposal, for record purpose. It was also ensured that the total cost mentioned in the Fin Form 1 (Financial Proposal submission form) is exactly the same as mentioned in Fin Form 2 (Summary of Costs). The **total financial proposal** for the two phases (Phase 1 and Phase 2), exclusive of all indirect local taxes in accordance with ITC 25.1, is as following:

**USD 5,301,081/=** (USD Five Million Three Hundred One Thousand Eighty One only)

**USD 848,304/=** (USD Eight Hundred Forty Eight Thousand Three Hundred and Four only) *to be paid in Pakistani Rupees*

**PKR 517,454,691/=** (PKR Five Hundred and Seventeen Million Four Hundred and Fifty Four Thousand Six Hundred and Ninety One only)

**USD 100,000/=** (USD One Hundred Thousand only) *for provisional sums.*



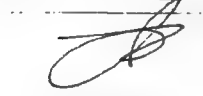



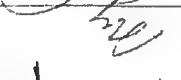

It was announced clearly that the financial proposals shall be subjected to evaluation and the results will be announced in accordance to the Procurement Regulations and the issued RFP. The sealed / unopened financial proposal of M/s Khatib & Alami (Lebanon) and its JV partners shall be returned unopened after the selection process and contract signing, in compliance with the ITC 23.1(iii).

The meeting was adjourned with a token of thanks to the participants.

**ATTENDANCE SHEET**  
**COMMITTEE MEMBERS**  
**CONSULTANT SELECTION COMMITTEE FOR PROCUREMENT CONSULTANCY SERVICES TO**  
**PREPARE DETAILED DESIGN, PROVIDE PROCUREMENT SUPPORT AND CONSTRUCTION SUPERVISION**  
**SERVICES (FINANCIAL OPENING)**  
**KARACHI MOBILITY PROJECT, YELLOW LINE BRTS**

DATE: Thursday, April 29, 2021

TIME:

SR. #	NAME	DESIGNATION	DEPARTMENT	CONTACT NO.	E-MAIL	SIGNATURE
1	Imsoom Bano Ali	PD HLL	SMTA			
2	MIAZ ALI	Director, ITS	SMTA/TTD			
3	RAMEZ MU. LAUGHARI	Director (F/A)	SMTA			
4	Hasbullah Ak.	1717 Consultant/Board	SMTA			
5	Asif Ali Latif	Chief Consultant	TTD			
6	Muhammad Yousaf Nadeem	<del>Director Information Technology</del>	<del>SMTA TTD</del>			
7	Farukh Ak.	Chief (Transport)	POD Dept			
8	IGT: DR. AHMED	N.D.S	SMTA			

4/29/2021

Gmail - No Objection to Evaluation of Technical Proposals submitted by SMTA for Pakistan - P166732 - Karachi Mobility Project - PK-SM...



Annexure A

Muhammad Yousuf Munir <director.infra.smta@gmail.com>

## No Objection to Evaluation of Technical Proposals submitted by SMTA for Pakistan - P166732 - Karachi Mobility Project - PK-SMTA-122605-CS-QCBS - Activity -1 Title: P

STEP Admin <noreply@worldbankgroup.org>

To: pd.kmp.ylc@gmail.com

Cc: director.infra.smta@gmail.com, hraza@worldbank.org, sshah17@worldbank.org, pd.kmp.ylc@gmail.com,

hzaidi@worldbank.org, sdahdah@worldbank.org

Thu, Apr 8, 2021 at 11:58 AM

Dear Imran Bhatti;

Pakistan-P166732:Karachi Mobility Project, Ln./Cr # IBRD-89950: No-Objection to Technical Evaluation Report for Activity -1 Title: Procurement of Consulting Services for Detail design, procurement support and construction supervision – Quality And Cost-Based Selection – Reference No. PK-SMTA-122605-CS-QCBS

We have reviewed the Technical Evaluation Report for the above-mentioned consulting services, submitted to the Bank on 2021/04/07. We understand that the scores reflected in the Data Sheet are average of Phase 1 and Phase 2 activities with the exception that for Khatib and Aalami the scores are for Phase 1 only where their proposal was unable to meet the minimum passing requirements of scoring 75 points. Based on the information provided, the Bank has no objection to the outcome of the evaluation as follows:

Name of Consultant/Firm	Country	Points
M/S HALCROW PAKISTAN (PVT.) LTD.	Pakistan	60.30
OSMANI & COMPANY (PVT) LTD	Pakistan	
NAMA CONSULTING ENGINEERS & PLANNERS, S.A	Greece	
KHATIB AND AALAMI CONSOLIDATED ENGINEERING COMPANY S.A.L.	Lebanon	
TECNICA Y PROYECTOS S.A. TYP SA	Spain	79.39
M/S. MM PAKISTAN (PVT.) LTD	Pakistan	
DAR AL HANDASAH SHAIR & PARTNERS	Lebanon	88.67
NATIONAL ENGINEERING SERVICES PAKISTAN (NESPAK) PVT. LTD.	Pakistan	

Please inform those consultants that have received the minimum passing technical score of the date when financial proposals will be opened. Please ensure you leave sufficient time (at least 7 days) for those firms to make necessary arrangement to attend should they wish. The opening of financial proposals should be made in public.

Please also inform those consultants that failed to achieve the minimum passing technical score of their scores and that their financial proposals will be returned to them unopened after signature of the contract.

We look forward to receiving the Combined Technical and Financial Evaluation report and a draft initialed negotiated contract for our review and no objection in due course.

Best Regards,

Said Dahdah

STEP System Users - Click here

Bank Users - Click here

4/30/2021

Gmail - Submittal EOI for Yellow Line BRT by TYP SA/MMMP/ASCE

Annexure B



SMTA INFRA <kmp.infra.smta@gmail.com>

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## Submittal EOI for Yellow Line BRT by TYP SA/MMMP/ASCE

---

**SMTA INFRA** <kmp.infra.smta@gmail.com>

To: ADAME DE HEU PATRICIO <padame@typsa.es>

Cc: Ejaz Alam <ejaz.alam@mmpakistan.com>, "pd.kmp.ylc@gmail.com" <pd.kmp.ylc@gmail.com>, "Iqtidar Ahmed (managingdirector.smta@gmail.com)" <managingdirector.smta@gmail.com>

Wed, Apr 14, 2021 at 12:57 PM

Greetings,

Dear Mr Patricio,

Please find attached a Letter for your further necessary action please.

Thank you &  
Regards

[Quoted text hidden]

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 **Letter\_TYPSA.pdf**  
577K



Karachi Mobility Project  
(Yellow BRIS)  
SINDH MASS TRANSIT AUTHORITY  
GOVERNMENT OF SINDH

Karachi, dated 13<sup>th</sup> April 2021

No. PD / YLC / SMTA / 11 / 2021

**Name of Assignment:** Consulting Services in Preparation of Detailed Design, Procurement Support and Construction Supervision for Yellow Bus Rapid Transit Corridor  
**RFP Reference No.:** PK-SMTA-122605-CS-QCBS  
**Loan No./Credit No./ Grant No.:** IBRD-89950  
**Country:** Islamic Republic of Pakistan  
**Date:** 12<sup>th</sup> April 2021

M/s TÉCNICA Y PROYECTOS S.A. (Gomera, 9 28703 - San Sebastián de los Reyes - Madrid Spain) (Lead Firm) JV  
M/s MM Pakistan Private Limited (Dolmen Estate, 1st Floor, 18-C Union Commercial Area, Shaheed-e-Millat Road, Karachi, Pakistan)

**Subject:** Results of Technical Evaluation and Opening of Financial Proposals

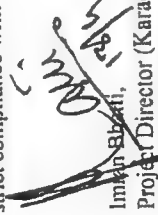
Dear Mr. Patricio Adame de Heu,

This is with reference to the subject matter. Please refer to the technical and financial proposals submitted on 15<sup>th</sup> January 2021 for the above mentioned assignment. As per the World Bank Procurement Guidelines – November 2020, the technical proposal were opened on the same day and was subjected to evaluation in strict accordance with the issued RFP (i.e. on 6<sup>th</sup> November 2020).

We are pleased to inform you that the technical evaluation process is complete and that the technical proposal submitted from your consulting firm has been *technically qualified* and following are the scores obtained,

Phase 1	79.03 / 100
Phase 2	79.73 / 100
Average Score	79.38

Please note that, the meeting for opening of financial proposal shall take place on **26<sup>th</sup> April 2021** (02:00pm) at Sindh Mass Transit Authority Office, House # D-43/1; Block 2; Scheme No. 5; Kehkashan, Clifton, Karachi, Pakistan. You are requested to send an official representative to attend this meeting in strict compliance with the Covid-19 SOPs.

  
Imran Abbasi,  
Project Director (Karachi Mobility Project)  
Sindh Mass Transit Authority,

Transport & Mass Transit Department, Government of Sindh,  
House No.D-43/1, Shahrah-e-Ghalib, Block-2, Clifton, (near Bilawal Chorangi), Karachi, Pakistan  
E-mail: [kmp.infra.smta@gmail.com](mailto:kmp.infra.smta@gmail.com) ; [pd.kmp.ylc@gmail.com](mailto:pd.kmp.ylc@gmail.com)





**Karachi Mobility Project  
(Yellow BRTS)  
SINDH MASS TRANSIT AUTHORITY  
GOVERNMENT OF SINDH**

Karachi, dated 13<sup>th</sup> April 2021

No. PD / YLC / SMTA / 127/ 2021

**Name of Assignment:** Consulting Services in Preparation of Detailed Design, Procurement Support and Construction Supervision for Yellow Bus Rapid Transit Corridor  
**RFP Reference No.:** PK-SMTA-122605-CS-QCBS  
**Loan No./Credit No./ Grant No.:** IBRD-89950  
**Country:** Islamic Republic of Pakistan  
**Date:** 12<sup>th</sup> April 2021

M/s Dar-al-Handasah Consultants (Shair & Partners) (Verdun Street, Dar Al-Handasah Bldg., Beirut, Lebanon) (Lead Firm) JV  
M/s National Engineering Services (13th Floor, N.I.C. Building, Abbasi Shaheed Road, Off. Shahrah-e-Faisal, Karachi, Pakistan)

**Subject:** Results of Technical Evaluation and Opening of Financial Proposals

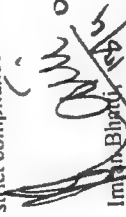
Dear Mr. Said Hayek,

This is with reference to the subject matter. Please refer to the technical and financial proposals submitted on 15<sup>th</sup> January 2021 for the above mentioned assignment. As per the World Bank Procurement Guidelines – November 2020, the technical proposal were opened on the same day and was subjected to evaluation in strict accordance with the issued RFP (i.e. on 6<sup>th</sup> November 2020).

We are pleased to inform you that the technical evaluation process is complete and that the technical proposal submitted from your consulting firm has been *technically qualified* and following are the scores obtained.

Phase 1	87.42 / 100
Phase 2	89.91 / 100
Average Score	88.67

Please note that, the meeting for opening of financial proposal shall take place on **26<sup>th</sup> April 2021** (02:00pm) at Sindh Mass Transit Authority Office, House # D-43/1; Block 2; Scheme No. 5; Kehkashan, Clifton, Karachi, Pakistan. You are requested to send an official representative to attend this meeting in strict compliance with the Covid-19 SOPs.



Imran Bhatti  
Project Director (Karachi Mobility Project)  
Sindh Mass Transit Authority,  
Transport & Mass Transit Department, Government of Sindh,  
House No.D-43/1, Shahrah-e-Ghalib, Block-2, Clifton, (near Bilawal Chorangi), Karachi, Pakistan  
E-mail: [kmp.infra.smta@gmail.com](mailto:kmp.infra.smta@gmail.com) ; [pd.kmp.vlc@gmail.com](mailto:pd.kmp.vlc@gmail.com)

4/30/2021

Gmail - Karachi Mobility Project – Yellow BRT (Loan no. IBRD 8995-PK, Project ID: P166732) - List of queries - Batch-1



SMTA INFRA <kmp.infra.smta@gmail.com>

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**Karachi Mobility Project – Yellow BRT (Loan no. IBRD 8995-PK, Project ID: P166732)  
- List of queries - Batch-1**

**SMTA INFRA** <kmp.infra.smta@gmail.com>

Wed, Apr 14, 2021 at 12:50 PM

To: Karim Zakaria <Karim.Zakaria@dar.com>

Cc: Rehan Zamin <rehanzamin@gmail.com>, Said Hayek <Said.Hayek@dar.com>, Ali Abbany <Ali.Abbany@dar.com>, pd.kmp.ylc@gmail.com, "Iqtidar Ahmed (managingdirector.smta@gmail.com)" <managingdirector.smta@gmail.com>

Greetings,  
Dear Mr. Karim,

Please find attached a Letter (PD/YLC/SMTA/12/2021) for your further necessary action please.

Thank you &  
Regards.

[Quoted text hidden]

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 **Letter\_Dar.pdf**  
575K

4/29/2021

Gmail - Submission of EOI for Karachi Mobility Project - Yellow Line



SMTA INFRA <kmp.infra.smta@gmail.com>

## Submission of EOI for Karachi Mobility Project - Yellow Line

SMTA INFRA <kmp.infra.smta@gmail.com>  
To: Rahey Ahmed Siddiqui <rahey.ahmed@osmani.com>  
Cc: "Iqtidar Ahmed (managingdirector.smta@gmail.com)" <managingdirector.smta@gmail.com>, pd.kmp.ylc@gmail.com

Dear Mr. Rahey,

Please find attached a letter for your information please.

Regards

On Mon, Dec 21, 2020 at 12:34 PM Rahey Ahmed Siddiqui <rahey.ahmed@osmani.com> wrote:  
Noted with thanks

On Mon, 21 Dec 2020 at 12:31 PM, SMTA INFRA <kmp.infra.smta@gmail.com> wrote:  
Greetings,

Dear Mr. Rahey,

In continuation to our previous email, please find attached Amendment No.2 and Responses to additional queries, for your further necessary action.

Thanks &  
Regards.

On Tue, Dec 15, 2020 at 11:41 PM SMTA INFRA <kmp.infra.smta@gmail.com> wrote:  
Greetings,

Please find attached Amendment No.1 in continuation to the RFP issued on 6th November 2020, for your further necessary action please.

Regards

On Sat, 28 Nov 2020, 7:24 PM Rahey Ahmed Siddiqui, <rahey.ahmed@osmani.com> wrote:  
Dear All,

Many Thanks for the response.  
We have two more questions as listed below:

1. Please confirm utilities relocation fall within our scope. In Section 2, starting page 41, they mention "The quotation for the said work has been received and the cost in approval." Does that mean related authorities will consider? For dry utilities, we have NTC, K-Electric and PTCL utilities to be relocated.
2. We have noted several portions which are not at grade, either bridges or tunnels. Have we done a summary for all items so we can easily refer to it? (At grade, underground)

Kindly also give response of the above and we shall be highly grateful.

Regards,

Rahey A Siddiqui, PHD, PE  
PMP, ENVSP, LEED AP  
Executive Director  
Osmani & Company (Pvt.) Ltd.,  
Consulting Engineers - Architects - Planners  
Osmani House, 24/2-K, Block-6, PECHS,  
Karachi-75400, Pakistan.  
Ph.: +92-21-3454-6541/2, 3453-6007/8  
Fax: +92-21-34534891  
Web: www.osmani.com  
E-mail: ocd.khi@osmani.com

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On Sat, Nov 28, 2020 at 7:07 PM SMTA INFRA <kmp.infra.smta@gmail.com> wrote:

Greetings Everyone,

Dear Mr Rahey and JV partners,

Please refer to the pre-proposal meeting held in SMTA office on 19th November 2020. In the same regard, please find attached our response to the queries raised by shortlisted candidates.

Further please note that there is no extension in timelines for submission of the proposals.

With best wishes,  
Regards

On Mon, 23 Nov 2020, 4:08 PM Rahey Ahmed Siddiqui, <rahey.ahmed@osmani.com> wrote:

Dear Sir,

We have the following questions:



**Karachi Mobility Project  
(Yellow BRTS)  
SINDH MASS TRANSIT AUTHORITY  
GOVERNMENT OF SINDH**

Karachi, dated 13<sup>th</sup> April 2021

No. PD / YLC / SMTA / 13 / 2021

**Name of Assignment:** Consulting Services in Preparation of Detailed Design, Procurement Support and Construction Supervision for Yellow Bus Rapid Transit Corridor  
**RFP Reference No.:** PK-SMTA-122605-CS-QCBS  
**Loan No./Credit No./ Grant No.:** IBRD-89950  
**Country:** Islamic Republic of Pakistan  
**Date:** 12<sup>th</sup> April 2021

M/s Khatib & Alami (Khatib & Alami Bldg. P.O Box 14-6203 Beirut 1105 2100, Lebanon) (Lead Firm)  
JV

M/s Osmani & Company Pvt. Ltd. (245/2K, Block-6, PECHS, Karachi-75400, Pakistan) JV  
M/s Nama Consulting Engineers & Planners (32 Perrikou St., 11524 Athens, Greece) JV  
M/s Halcrow Pvt. Ltd. (3rd Floor, Nawa-e-Waqt House, Sector G-7/1, Islamabad, Pakistan)

**Subject:** Results of Technical Evaluation

Dear Mr. Syed Haider Abbas Zaidi,

This is with reference to the subject matter. Please refer to the technical and financial proposals submitted on 15<sup>th</sup> January 2021 for the above mentioned assignment. As per the World Bank Procurement Regulations - November 2020, the technical proposal were opened on the same day and was subjected to evaluation in strict accordance with the issued RFP (i.e. on 6<sup>th</sup> November 2020).

We would like to inform you that the technical evaluation process is complete and that, regrettfully, the technical proposal submitted from your consulting firm has been *technically disqualified* in Phase 1 with following scores obtained,

Phase 1	60.30 / 100 (technical score required to pass Phase 1: 75 points - please refer Page 37 of the issued RFP)
Phase 2	Not Evaluated / Reported

Please note that, the financial proposal submitted shall remain un-opened and shall be returned as is, after the signing of contract, in compliance with the World Bank Procurement Regulations - November 2020.

  
Imran Khatib  
Project Director (Karachi Mobility Project)

Sindh Mass Transit Authority,  
Transport & Mass Transit Department, Government of Sindh,  
House No.D-43/1, Shahrah-e-Ghalib, Block-2, Clifton, (near Bilawal Chorang), Karachi, Pakistan  
E-mail: [kmp.infra.smta@gmail.com](mailto:kmp.infra.smta@gmail.com) ; [pd.kmp.ylc@gmail.com](mailto:pd.kmp.ylc@gmail.com)

4/30/2021

Gmail - RE: Submittal EOI for Yellow Line BRT by TYPsa/MMPI/ASCE



Gmail

SMTA INFRA <kmp.infra.smta@gmail.com>

RE: Submittal EOI for Yellow Line BRT by TYPsa/MMPI/ASCE

SMTA INFRA <kmp.infra.smta@gmail.com>

To: ADAME DE HEU PATRICIO <padame@typsa.es>

Cc: "pd.kmp.ylc@gmail.com" <pd.kmp.ylc@gmail.com>, "Iqtidar Ahmed (managingdirector.smta@gmail.com)"

<managingdirector.smta@gmail.com>, Ejaz Alam <ejaz.alam@mmmpakistan.com>, Waseem Nazir

<waseem160@hotmail.com>, "Ammad W. Malik" <ammad.malik@mmmpakistan.com>

Fri, Apr 23, 2021 at 5:35 PM

Greetings,

Dear Mr Patricio,

We acknowledge receipt of your email dated 15th April 2021. Please note that the announcement of the results of technical evaluation was made in compliance with the World Procurement Regulations (November 2020).

We also acknowledge receipt of your email dated 19th April 2021. Please note that the meeting for **opening of financial proposal** shall now take place on **29<sup>th</sup> April 2021 (02:00pm)** at Sindh Mass Transit Authority Office, House # D-43/1; Block 2; Scheme No. 5; Kehkashan, Clifton, Karachi, Pakistan.

Thanks &

Regards

[Quoted text hidden]

4/30/2021

Gmail - Karachi Mobility Project – Yellow BRT (Loan no. IBRD 8995-PK, Project ID: P166732) - List of queries - Batch-1



Annexure C  
SMTA INFRA <kmp.infra.smta@gmail.com>

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**Karachi Mobility Project – Yellow BRT (Loan no. IBRD 8995-PK, Project ID: P166732)  
- List of queries - Batch-1**

---

**SMTA INFRA** <kmp.infra.smta@gmail.com>

To: Karim Zakaria <Karim.Zakaria@dar.com>

Cc: Rehan Zamin <rehanzamin@gmail.com>, Said Hayek <Said.Hayek@dar.com>, Ali Abbany <Ali.Abbany@dar.com>, "pd.kmp.ylc@gmail.com" <pd.kmp.ylc@gmail.com>, "Iqtidar Ahmed (managingdirector.smta@gmail.com)" <managingdirector.smta@gmail.com>

Fri, Apr 23, 2021 at 5:28 PM

Greetings,

Dear Mr. Karim,

We acknowledge the receipt of your email, dated 23rd April 2021 and the letter (letter#A.3.4 / R2223 dated 21st April 2021) attached there-with the email.

Please note that the meeting for **opening of financial proposal** shall now take place on **29<sup>th</sup> April 2021 (02:00pm)** at Sindh Mass Transit Authority Office, House # D-43/1; Block 2; Scheme No. 5; Kehkashan, Clifton, Karachi, Pakistan.

Thanks &  
Regards

[Quoted text hidden]

4/30/2021

Gmail - Submission of EOI for Karachi Mobility Project - Yellow Line



SMTA INFRA <kmp.infra.smta@gmail.com>

---

## Submission of EOI for Karachi Mobility Project - Yellow Line

---

SMTA INFRA <kmp.infra.smta@gmail.com> Tue, Apr 27, 2021 at 3:03 PM  
To: Rafey A Siddiqui <rafey.ahmed@osmani.com>  
Cc: "Iqtidar Ahmed (managingdirector.smta@gmail.com)" <managingdirector.smta@gmail.com>, Project Director <pd.kmp.ylc@gmail.com>, samir.khatib@khatibalami.com, nama@namanet.gr, usman.mumtaz@halcrowpk.com, hpk@halcrowpk.com, beirut@khatibalami.com

Dear Mr Rafey,

Please refer to your email dated 14th April 2021 and email from this office dated 16th April 2021; in this regard, please find attached a Letter # PD / YLC / SMTA / 14 / 2021) as a response to the complaint. Please note that this issues with the No Objection from the World Bank, in pursuant to the World Bank Procurement Regulations.

Thank you.

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3199K

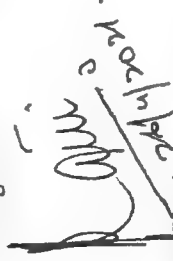
#	Concerns	Response
		have been declared technically qualified shall be opened. The Financial Proposal of the Consultant, whose technical proposals are scored below the technical threshold, as specified in the RFP, shall be returned unopened to the consultant immediately after the award of the contract to the successful consultant.

For the record and as mentioned above, the CSC has carried out the evaluation of your technical proposal in compliance to the Procurement Regulations and the issued RFP. The CSC members have unanimously scored your technical proposal of Phase 1 with lower scores, for not meeting the requirements as stipulated in the RFP. We noted certain weaknesses in your technical proposal such as generic methodology which is not specific to this assignment, frequent spelling mistakes, ignorance in design strategies, missing write-ups on important aspects such as traffic management and pedestrian flow management, missing information of staff inputs, etc. It may also be noted that, because your technical proposal for Phase 1 is scored less than the minimum passing score of 75, the CSC did not report the Phase 2 technical evaluation in accordance with the requirements as stated in the issued RFP.

It may also be noted that in compliance to the Procurement Regulations, the CSC has also obtained no objection from the World Bank before announcing the results of technical evaluation.

Please note that the meeting for opening of the financial proposals shall take place on 29th April 2021(02:00pm) at Sindh Mass Transit Authority Office, House # D-43/1; Block 2; Scheme No. 5; Kekhashan, Clifton, Karachi, Pakistan. You are requested to send an official representative to attend this meeting in strict compliance with the Covid-19 SOPs.

Thanks for your participation in this selection process. We are looking forward to working with you in future assignments.

  
24/4/2021

Imran Bhatti,  
Project Director (Karachi Mobility Project)  
Sindh Mass Transit Authority,  
Transport & Mass Transit Department, Government of Sindh,  
House No.D-43/1, Shahr-e-Ghalib, Block-2, Clifton, (near Bilawal Choranghi), Karachi, Pakistan  
E-mail: [kmp.infra.smta@gmail.com](mailto:kmp.infra.smta@gmail.com) ; [pd.kmp.vlc@gmail.com](mailto:pd.kmp.vlc@gmail.com)

Copy to:

- 1) Managing Director, SMTA, Government of Sindh.
- 2) Mr. Rafeeq A. Siddiqui – Executive Director (M/s Osmani & Company Pvt. Ltd. Pakistan)
- 3) Mr. Michael Kaloudis – President of the BoD (M/s NAMA Consulting SA. Greece – International Associate)
- 4) Mr. Usman Mumtaz – Chief Executive Officer (M/s Halcrow Pakistan)



**ATTENDANCE SHEET**  
**BIDDERS**  
**CONSULTANT SELECTION COMMITTEE FOR PROCUREMENT CONSULTANCY SERVICES TO PREPARE**  
**DETAIL DESIGN, PROCUREMENT SUPPORT AND CONSTRUCTION SUPERVISION SERVICES**  
**(FINANCIAL OPENING)**  
**ADP SCHEME NO. 22, KMP YELLOW LINE BRTS PROJECT**

DATE: Thursday April 29, 2021

S #	NAME	DESIGNATION	CONSULTANT FIRM	CONTACT #	E-MAIL	SIGNATURE
1	ETAR ACHIN	P.B.	MMP/tyrsa	0300-821828	etaj.achin@mmprtyrsa.com	<i>Alvin</i>
2	Baban Durishi	Engineer BD	MMP/tyrsa	0301 2966273	babadurishi@mmprtyrsa.com	<i>B. H. Durishi</i>
3	Ali Jawad	Senior eng	NEPAK	6323-265491	ali-jawad@nepak.com	<i>Ali</i>

Annexure D

4/30/2021

Gmail - Karachi Mobility Project – Yellow BRT (Loan no. IBRD 8995-PK, Project ID: P166732) - List of queries - Batch-1



SMTA INFRA <kmp.infra.smta@gmail.com>

**Karachi Mobility Project – Yellow BRT (Loan no. IBRD 8995-PK, Project ID: P166732)**  
**- List of queries - Batch-1**

Fri, Apr 23, 2021 at 1:43 PM

Karim Zakaria <Karim.Zakaria@dar.com>

To: SMTA INFRA <kmp.infra.smta@gmail.com>

Cc: Rehan Zamin <rehanzamin@gmail.com>, Said Hayek <Said.Hayek@dar.com>, Ali Abbany <Ali.Abbany@dar.com>,

"pd.kmp.ylc@gmail.com" <pd.kmp.ylc@gmail.com>, "Iqtidar Ahmed (managingdirector.smta@gmail.com)"

<managingdirector.smta@gmail.com>

Greetings,

Dear sirs,

Reference is made to our proposal submitted on 15 January 2021 to undertake the Consulting Services for the Preparation of Detailed Design, Procurement Support and Construction Supervision Services for Karachi Mobility Project - Yellow BRT), and M/s SMTA letter ref (PD/YLC/SMTA/12/2021) dated 13 April 2021 announcing the results of technical evaluation and the financial proposal opening date. We would like to express our sincere gratitude to M/s Sindh Mass Transit Authority (SMTA) trust in Dar.

We, hereby, confirm our attendance to the financial proposal opening session on 26<sup>th</sup> April 2021 (02:00 pm) at Sindh Mass Transit Authority Office, please find attached our letter officially authorizing Mr. Rehan Zamin of NESPAK to attend the designated meeting on behalf of DAR/NESPAK JV.

Shall you require any further clarification please do not hesitate contacting us at any time.

Regards,

Karim Zakaria

King Fahd Road, Olaya Al-Mass Centre No. 802

P.O. Box: 612, Riyadh 11421 Kingdom of Saudi Arabia

T: +966 11 2013001

dar.com

dar

Annexure D

Our Ref.: A.3.4/ R 2223  
Date: 21<sup>st</sup> April 2021

**Sindh Mass Transit Authority**

Transport & Mass Transit Department, Government of Sindh  
House # D-43; Block 2; Scheme No. 5; Kehkashan, Clifton, Karachi, Pakistan

**Subject: Consulting Services for the Preparation of Detailed Design, Procurement Support and Construction Supervision Services for Karachi Mobility Project - Yellow BRT) (PK-SMTA-122605-CS-QCBS) – Authorization Letter**

**Dear Sir,**

Reference is made to our proposal submitted on 15 January 2021 to undertake the Consulting Services for the Preparation of Detailed Design, Procurement Support and Construction Supervision Services for Karachi Mobility Project - Yellow BRT), and M/s SMTA letter ref (PD/YLC/SMTA/12/2021) dated 13 April 2021 announcing the results of technical evaluation and the financial proposal opening date. We would like to express our sincere gratitude to M/s Sindh Mass Transit Authority (SMTA) trust in Dar.

We, hereby, confirm our attendance to the financial proposal opening session on 26<sup>th</sup> April 2021 (02:00 pm) at Sindh Mass Transit Authority Office, and that we officially authorize Mr. Rehan Zamin of NESPAK to attend the designated meeting on behalf of DAR/NESPAK JV.

And we remain ready to provide any additional information / clarification you may require.

Yours faithfully,

For/ Dar Al-Handasah Consultants (Shair & Partners)



Said Hayek  
Partner

دار الهندسة  
للتصميم والاستشارات الفنية  
شاعر ومشاركوه

dar

Dar Al-Handasah Consultants  
(Shair and Partners)

4/30/2021

Gmail - RE: Karachi Mobility Project – Yellow BRT - financial proposal opening session



SMTA INFRA <kmp.infra.smta@gmail.com>

## RE: Karachi Mobility Project – Yellow BRT - financial proposal opening session

Karim Zakaria <Karim.Zakaria@dar.com>

To: SMTA INFRA <kmp.infra.smta@gmail.com>

Cc: Rehan Zamin <rehanzamin@gmail.com>, Said Hayek <Said.Hayek@dar.com>, Ali Abbany <Ali.Abbany@dar.com>, "pd.kmp.ylc@gmail.com" <pd.kmp.ylc@gmail.com>, "Iqtidar Ahmed (managingdirector.smta@gmail.com)" <managingdirector.smta@gmail.com>

Wed, Apr 28, 2021 at 6:28 PM

Dear sirs,

Thank you for the below email.

Further to the below email and our letter Ref.: A.3.4/ R 2223 dated 21/04/2021 authorizing Mr. Rehan Zamin of NESPAK to attend the financial proposal opening session on behalf of DAR/NESPAK JV.

Please note that in addition to Mr. Zamin we would like to authorize Mr. Mir Sadat and Mr. Ali Javaid of NESPAK to attend the designated meeting on behalf of DAR/NESPAK JV as per the attached letter.

Regards,

Karim Zakaria

King Fahd Road, Olaya Al-Mass Centre No. 802

P.O. Box: 612, Riyadh 11421 Kingdom of Saudi Arabia

T: +966 11 2013001

dar.com



Please consider the environment before printing this document

Annexure D

4/30/2021

Gmail - RE: Submittal EOI for Yellow Line BRT by TYP SA/MMP/ASCE



SMTA INFRA <kmp.infra.smta@gmail.com>

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**RE: Submittal EOI for Yellow Line BRT by  
TYP SA/MMP/ASCE**

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ADAME DE HEU PATRICIO <padame@typsa.es> Mon, Apr 19, 2021 at 4:06 PM  
To: SMTA INFRA <kmp.infra.smta@gmail.com>, "pd.kmp.ylc@gmail.com"  
<pd.kmp.ylc@gmail.com>, "Iqtidar Ahmed (managingdirector.smta@gmail.com)"  
<managingdirector.smta@gmail.com>  
Cc: Ejaz Alam <ejaz.alam@mmpakistan.com>, Waseem Nazir  
<waseem160@hotmail.com>, "Ammad W. Malik"  
<ammad.malik@mmpakistan.com>

To whom it may concern/

Dear Sir

Ramadan Mubarak, hope this mail finds you well.

In connection with my previous confirmation mail of 15<sup>th</sup> April /attached below, we are pleased to inform you that the following gentlemen will attend the Financial opening at your office in Karachi on 26<sup>th</sup> April on behalf of TYP SA/MMP consortium:

1. Engr. Ejaz Alam, Projects Director MMP
2. Engr. Babar Qureshi, Business Development Engineer MMP

This is for your information and assistance in case you need clarifications to our proposal.

<https://mail.google.com/mail/u/1/?ik=47ec4f8ef1&view=pt&search=all&permmsgid=msg-f%3A1...> 1/20



Muhammad Yousuf Munir <director.infra.smta@gmail.com>

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**RE: PK-SMTA-122605-CS-QCBS - CER**

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Said Dahdah <sdahdah@worldbank.org>

To: Muhammad Yousuf Munir <director.infra.smta@gmail.com>

Cc: Project Director <pd.kmp.ylc@gmail.com>, Haider Raza <hraza@worldbank.org>, Hasan Afzal Zaidi <hzaidi@worldbank.org>, SMTA INFRA <kmp.infra.smta@gmail.com>

Tue, May 11, 2021 at 11:58 AM

Dear Yousuf,

We have reviewed the draft CER following the opening of the financial proposals . It looks very good in general, well done, we just have minor comments for you to address as you finalize the CER.

Please note the official NO on CER comes at the same time when you submit it together with the draft negotiated contract , this is done as a single step in STEP. But let's not worry about our friend STEP now, we keep going and clearing things by email first.

**Comments:**

1. No conditional offer is to be accepted; the interest rates of late payments were mentioned in the RFP. The Evaluation Report should specifically add a statement that this condition by TYP SA for late payment interest is conflicting to the requirements as stated under General Conditions of Contract Clauses 47 for Time Based Contract and 43 for the Lump Sum Contract. Both of these GCCs have SCCs which specify the interest rate on late payment as 1% annual rate irrespective of the currency of the payment.
2. Form IIA, paragraph 4.6- weightage scores should be used and slight amendment to the title of paragraph as commented on the attached document. At the moment you are using the /100 for technical score and the weighted for financial score , both should be the weighted . The total is fine.
3. Financial proposal of TYP SA does not include the provisional Sum of \$100,000. Please reflect this in the adjustment , split it in half over phase 1 and 2 ( \$50,000 each). This will not change the evaluation but for completeness your adjustment table ( Form II-B and summary in main text) should reflect your write up about missing items etc..

On this point, it is not very clear to us if the adjustments are complete and correct , so please take a final look at it and add supportive text to back up your adjustments in the footnotes of Form II-B.

**Next Steps:**

Please go ahead and invite Dar JV for contract negotiations immediately after Eid. **Please don't delay it.** Just to give you an idea how delayed we are, the RFP mentioned contract negotiations to take place January 2021.

1. I refer you to RFP ITCs 28 and 29 to guide your negotiations. **Please read them very carefully , they are detailed.**
2. The two drafts contracts ( lump sum and time based) are already in the RFP , these should be used and only allowable changes as explained in the ITCs and Regulations can be done
3. Once you negotiate , share with us the draft negotiated contracts so we review and issue NO. There is a Standstill Period and two Notifications that you need to issue before you can sign , we get into that in due course.

If you want, we can do a preparatory session with you ahead of negotiations as we did last time, up to you let us know.

Best regards

Said

4/5/22, 6:37 PM

Gmail - RE: PK-SMTA-122605-CS-QCBS - CER

**From:** Muhammad Yousuf Munir <director.infra.smta@gmail.com>  
**Sent:** Friday, May 7, 2021 4:51 AM  
**To:** Said Dahdah <sdahdah@worldbank.org>; Haider Raza <hraza@worldbank.org>; Hasan Afzal Zaidi <hzaidi@worldbank.org>; SMTA INFRA <kmp.infra.smta@gmail.com>  
**Subject:** Re: PK-SMTA-122605-CS-QCBS - Minutes of Meeting (opening of financial proposal) on 29th April 2021

[External]

Greetings World Bank team,

Dear Mr Said,

As committed, please find attached Draft CER for your review and comments.

Regards

On Mon, May 3, 2021 at 12:37 PM Said Dahdah <sdahdah@worldbank.org> wrote:

Dear Mr. Yousuf,

Well noted. You are right this may be the cause of not allowing you to upload the minutes of the opening of financial proposals. It seems we are still experiencing difficulties at our end to clear the Complaint in STEP, we are working on it and you will be informed accordingly.

So don't worry about STEP for now, please focus on evaluating the financial proposals. I remind you please to follow the relevant ITCs and the Regulations while doing the financial evaluations. The CER template will also guide you. **Please follow strictly to avoid back and forth.**

Best regards

Said

**From:** Project Director <pd.kmp.ylc@gmail.com>  
**Sent:** Monday, May 3, 2021 12:30 PM  
**To:** Said Dahdah <sdahdah@worldbank.org>  
**Cc:** Muhammad Yousuf Munir <director.infra.smta@gmail.com>; Haider Raza <hraza@worldbank.org>; Hasan Afzal Zaidi <hzaidi@worldbank.org>; SMTA INFRA <kmp.infra.smta@gmail.com>  
**Subject:** Re: PK-SMTA-122605-CS-QCBS - Minutes of Meeting (opening of financial proposal) on 29th April 2021

[External]

Dear Mr. Said

Thanks for your email. It is intimated that we are working to finalise the Financial Evaluation along with the Combined Evaluation Report that is expected to be submitted to you before the deadline. However, it is noted that a **complaint** (from M/S Osmani Consultant JV Khatib & Alami) **is still open** (though you have closed it by email) **on STEP**, which I guess is hindering the process of uploading the Financial Opening meeting minutes to STEP.

It is, therefore, requested that please resolve this issue as soon as possible so the minutes can be uploaded to STEP.

Regards.

On Mon, May 3, 2021 at 12:08 PM Said Dahdah <sdahdah@worldbank.org> wrote:

Dear Mr. Yousuf,

We are fine with these records for the opening of the financial proposals despite they are more elaborated than what we normally require but that is fine if they are suit your internal procedure.

Please upload them in STEP as soon as possible.

Please proceed with the evaluation of the 2 financial proposals that you received and send us the first draft of the CER by end of this week please. We will be calling you every day to check on the progress. There is a meeting with Mr. Waseem this Thursday and we would like to report to him during this meeting that the draft CER has been submitted to the Bank ( **not it will be submitted** ).

Thanks again for all your hard work, you are almost there

Best regards

Said

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**From:** Muhammad Yousuf Munir <director.infra.smta@gmail.com>  
**Sent:** Friday, April 30, 2021 5:23 PM  
**To:** Said Dahdah <sdahdah@worldbank.org>  
**Cc:** Haider Raza <hraza@worldbank.org>; Hasan Afzal Zaidi <hzaidi@worldbank.org>; Project Director <pd.kmp.ylc@gmail.com>; SMTA INFRA <kmp.infra.smta@gmail.com>  
**Subject:** PK-SMTA-122605-CS-QCBS - Minutes of Meeting (opening of financial proposal) on 29th April 2021

[External]

Greetings World Bank team,

Dear Mr. Said,

Please refer to the subject matter and find attached.

We tried to upload the same on STEP but apparently, it was not responding. We will try again and upload the same on STEP.



4/5/22, 6:37 PM

Gmail - RE: PK-SMTA-122605-CS-QCBS - CER

We are going to inform the consultants (through email) on the yesterday's proceedings shortly, in compliance to the ITC 23-5 (....." *copies of the record shall be sent to all Consultants who submitted Proposals and to the Bank*")

Regards,


Yousuf Munir

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**Imran Bhatti**  
*Project Director (Yellow Line BRTS)  
Karachi Urban Mobility Project  
Sindh Mass Transit Authority*

*Govt. of Sindh*  
  
+923002200275

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 **CER\_7May2021\_WBcomments.pdf**  
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